



ORACLE

CLOUD STRATEGY DISCOVERY.

YOUR STEP INTO THE FUTURE.

What does Strategy Discovery means?

Most On-prem enterprise applications (E-Business Suite, JD Edwards, PeopleSoft, Siebel, ...) over the years have been customized beyond recognition. As a result, these implementations are far from vanilla over the years the software has changed as have their business processes. When looking at both processes and software it becomes instantly clear that they are not ready for a successful future in the digital economy.

The solution here must be the design of an effective cloud strategy at the beginning of the digitization: What benefits and risks can be expected from using cloud applications? Which business areas are particularly suitable for cloud deployment? Are hybrid environments also conceivable?

Oracle Cloud Strategy Discovery by PROMATIS

Our solution approach focuses on the extensive possibilities of modern Oracle Cloud Applications. This is reflected in a solution driven Requirements Discovery in which the functionalities of the cloud applications are examined and verified with respect to their usability in the customer's business.

The Requirements Discovery is preceded by a Scoping phase where the business processes with the best digitization potential will be determined. It is apparent this phase needs to be strictly aligned with the company's strategic direction and that risks and economic factors need to be kept in mind. All of these requirements can be met by the use of our best practice reference models, which describe all Oracle Cloud Applications processes in an easy-to-understand graphical way.

Solution Partner PROMATIS

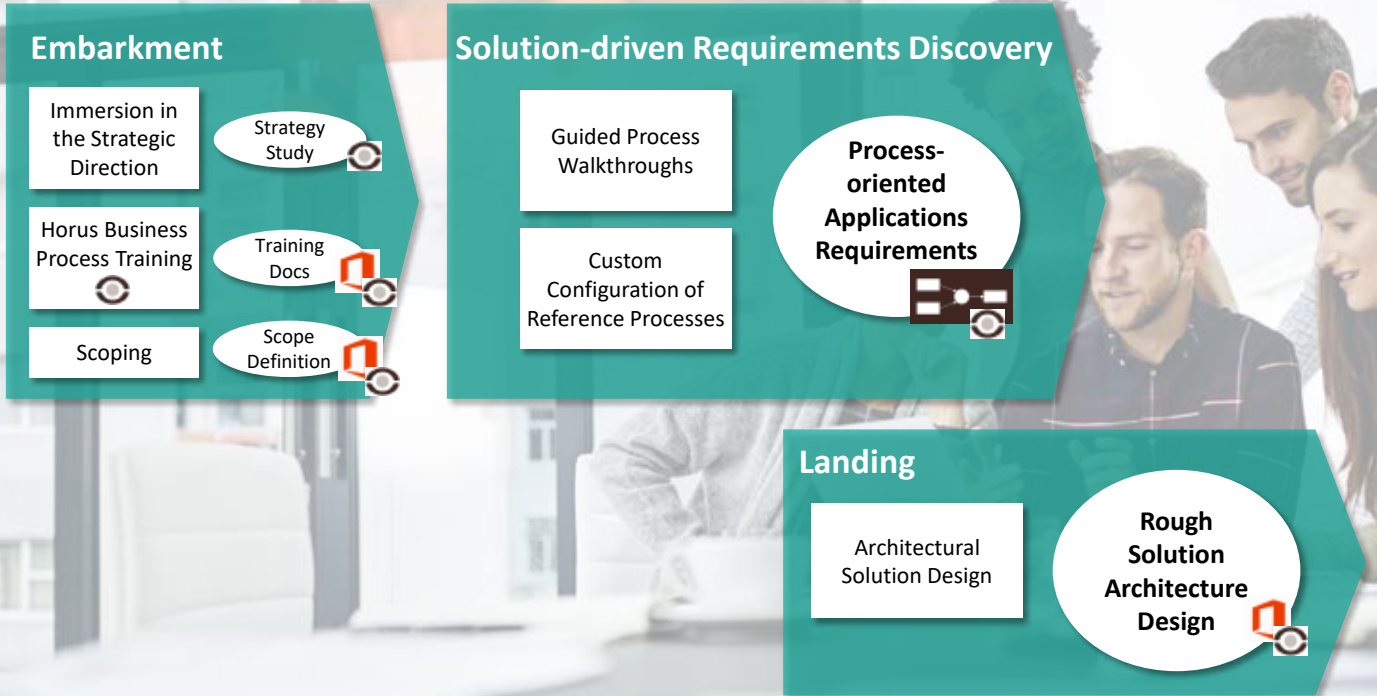
Multiple award-winning Oracle Platinum Partner PROMATIS supports customers with their ambitious goals. PROMATIS Oracle Cloud Strategy Discovery is the perfect introduction into a forward-looking digitization project that will result in a powerful Oracle cloud platform that fits the company's business model and business processes.

With more than 120 specialists and an impressive track record over the past 20 years PROMATIS offers a unique combination of Oracle digitization expertise and business process know-how.

Our proven project process model IQPM™ and the use of PROMATIS best practice models are the guarantee for excellent project results, cost-effectiveness, and on-time delivery.



SOPHISTICATE CONCEPT FOR ENTERING THE NEW WORLD



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PROMATIS Roles in the Joint Discovery Team

Team Lead

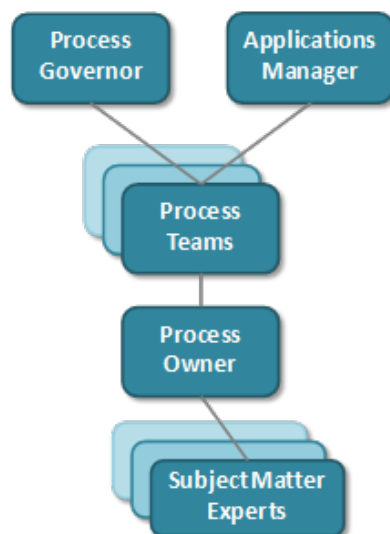
Joint planning and management of the Discovery project with the customer's team lead. Mediation of the procedure, guiding and coaching of all teams.

Reporting to and counseling of the customer's strategic management board.

Subject Matter Expert

Analysis and documentation of business processes based on best practice reference models. Preparation, execution and post-processing of Discovery workshops. Process and functional advisory services to customer's team members.

Customer's Roles in the Joint Discovery Team



Offering Variants

Standard Discovery

- » Strategy workshop (0.5 days)
- » Team Training (0.5 days)
- » Scoping incl. 0.5 days workshop
- » Guided Process Walkthroughs with customer's business experts incl. 4 – 6 workshop days
- » Preliminary Design of new Business processes
- » Architectural Solution Design
- » Presentation of Results (0.5 days)

Proposed timeline: 4 – 5 weeks

Total services: 20 – 30 person days*

Discovery Light

Services and deliverables as for Standard Discovery but with limited process scope

Proposed timeline: 3 weeks

Total services: 15 – 20 person days*

* depending on the scope of the future system